



**California Association for Nurse Practitioners  
Monthly Chapter Communication / January 2017**

January 13, 2017

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## **Advocacy**

### Legislative Update

Lawmakers returned to the Capitol on January 4<sup>th</sup> to begin business in the 2017-18 Legislative Session in earnest. Bill introductions are ramping up slowly, so all eyes have been focused on the Budget this month. On January 10<sup>th</sup>, Governor Brown released his proposed \$179.5 billion (\$122.5 billion General Fund) budget for the 2017-18 fiscal year, projecting a \$2 billion deficit, the first the state has anticipated in four years. This year's budget remains flat, and is the same as the 2016-17 \$122.5 billion General Fund spending plan. Stating that "the surging tide of revenue increases that we enjoyed the past few years appears to have turned," the Governor stressed that the almost \$2 billion deficit projection "demands" the Legislature's attention. In response, the Governor's budget is rolling back some spending increases while protecting investments in education, the earned income tax credit, health care, and paying down debt.

The federal policy landscape is still very uncertain. President-Elect Donald Trump and the Republican-controlled Congress have made it clear that they plan to repeal the Affordable Care Act (ACA), including rolling back the recent expansion of Medicaid coverage (Medi-Cal in California). The California Budget & Policy Center projects that this could potentially reduce annual federal funding for Medi-Cal by more than \$15 billion.

The 2017-18 Budget includes \$154.6 billion (\$34 billion GF) in Health and Human Services funding. Although the threat of ACA repeal is being taken seriously by Governor Brown, this budget assumes that coverage under the ACA will remain in effect in 2017-18, as well as continued federal Medi-Cal funding. The Governor said California will respond to ACA repeal if and when it happens, stating that doing so now "isn't very consistent with decency or even with being a very smart political leader." As such, the Governor projects \$102.6 billion in Medi-Cal spending, (or \$19.1 billion GF), in 2017-18. Caseload is also projected to increase to 14.3 million 2017-18, or one third of the state's population, and the budget anticipates 1.4 million new Covered California enrollees.

Despite the passage of last year's MCO tax, the Governor's proposed budget assumes the Coordinated Care Initiative (CCI) will no longer be cost effective and will be discontinued in 2017-18. The CCI contains a statutory provision requiring the CCI to be eliminated if it is not determined to be cost effective by the Department of Finance (DOF). Although the CCI was found not to be completely economical, the DOF found that the duals demonstration portion of the program has the potential to lead to long-term cost savings. Therefore, the Budget proposes to maintain the managed care portion of the Cal MediConnect program, continuing the duals

demonstration and mandatory enrollment of dually eligible, as well as integrating LTSS into managed care. Funding for In-Home Supportive Services (IHSS) will be discontinued.

Now that the Governor's proposed budget has been released, the Legislative Analyst's Office (LAO) will issue an analysis of the plan later this month. Legislative hearings and negotiations will begin in March and run through May. The Governor will release a revised budget ("May Revise") in May, followed by a legislative vote and enactment in June. The Governor must sign the spending plan by July 1, 2017.

### Grassroots Update

During this time, chapters should focus on the 31 newly elected legislators. Request a meeting with the new legislator, invite them to a chapter meeting, invite them to tour your place of employment, and attend community events such as a town hall or a legislator sponsored community coffee meeting. These are all examples of how to begin a working relationship with legislators. Legislators need to be educated on how nurse practitioners work in the community and how important the role of the nurse practitioner is in the community. Talk with legislators about how you became a nurse practitioner, your educational background, your practice setting, and share patient and practitioner stories. This is the first step in creating a long term working relationship with newly elected legislators.

While prioritizing new legislators, remember to keep in contact with existing legislators as well. As you meet with legislators, remember to share your pictures and experiences on social media for all of CANP's membership to see.

#### **Action for Chapters:**

- Continue scheduling "meet and greets" with new legislators.
- At your next dinner meeting, bring a computer and have your membership find their legislators then have them sign up for the legislator's newsletter so they can be up to date on the legislator's activities and priorities.

### Social Media

CANP continues to urge all chapter leaders to use social media, especially Twitter, as an efficient and effective way of keeping members updated on grassroots opportunities and ultimately engaging legislators. Every morning CANP receives a report of local legislative meetings. When there are such meetings our chapters should attend, we'll post information via Twitter. This presents incredible opportunities to interact with legislators in your area.

#### **Action for Chapters:**

- Register for Twitter and follow [@CaliforniaNP](#)
- Designate one Legislative Representative per chapter as one key contact for the chapter
- Continue to meet with legislators to educate and develop a relationship with them, with special emphasis on the role that NPs fill in the healthcare delivery system AND how that role is impeded by current requirements for physician supervision
- For assistance in making appointments with legislators, consult with Grassroots Coordinator Stephanie Tseu ([canpgrassroots@gmail.com](mailto:canpgrassroots@gmail.com)) as the central contact for information on grassroots efforts

## Events

### Annual Educational Conference

The 40<sup>th</sup> Annual Educational Conference is being held on March 16-19, 2017 at the Hyatt Regency San Francisco Airport Hotel, located in Burlingame, which is just 15 miles south of San Francisco. [Registration](#) for the 40<sup>th</sup> Annual Educational Conference is open, the standard rates apply for all membership types. Prices increase when late registration begins after February 21, 2017. The agenda is available [online](#), and the Annual Educational Conference features 10 Workshops, 60 In-Tracks and 18 Poster presentations. The conference will be accredited by AANP this year. The total number of Contact Hours and Rx credits is being determined at this time.

CANP has reserved a block of rooms for conference attendees at a single/double rate of \$195 per night, exclusive of state and local taxes and fees. To secure this special group price, you must register by February 27, 2017. Reservations are based on space and rate availability, we recommended that you book your room early. Get a head start on your 2017 conference experience and book your room today [via this link](#).

#### **Action for Chapters:**

- Encourage members to make their hotel room reservations, before the discount deadline of February 27, 2017
- Discuss offering scholarships to the Annual Educational Conference
- Ask participants to volunteer or moderate a session at the conference. Volunteers and/or moderators can contact Elaine Go, [ego@cox.net](mailto:ego@cox.net), to sign up
- Discuss what your chapter will donate to the annual raffle (suggested value is \$300)

### CANP Awards

**CANP Awards nominations deadline extended to January 20, 2017.** There's still time to submit nominations for the 2017 CANP Awards. Don't miss this chance to recognize a deserving colleague as we honor individuals who have distinguished themselves as fully engaged in the betterment of their association, profession and communities.

CANP presents two awards: the Bridging Health Care Needs Award recognizes an NP who is a catalyst for positive change in the health care system and who demonstrates the value of the care nurse practitioners provide to their patients. The Nurse Practitioner of Distinction Award honors a CANP member who has demonstrated excellence in furthering the nurse practitioner role through either legislative efforts or clinical application.

While any CANP member can submit nominations, **each chapter is encouraged to nominate at least one person from their chapter for each award**. All nominees will be recognized at the conference, with one winner selected for each award. Instructions for submitting nominations, as well as additional criteria for nominees, are included on the nomination forms below:

[Download the Nurse Practitioner of Distinction Award nomination form.](#)

[Download the Bridging Health Care Needs Award nomination form.](#)

#### **Action for Chapters:**

- Submit your chapter's nominations for the annual CANP Awards

## Lobby Day

Lobby Day 2017 will be held on Monday, May 8, 2017 at the Sheraton Grand Sacramento Hotel. To make your hotel reservations online, use [this link](#). In order to receive the discounted rate of \$215 (standard room, excluding tax and fees), reservations must be made by the cutoff date of April 7, 2017. Rooms are subject to availability.

Sheraton Grand Sacramento Hotel  
1230 J Street  
Sacramento, CA 95814  
(916) 447-1700

More information on Lobby Day will be provided as it becomes available.

### **Action for Chapters:**

- Encourage members to make their [hotel reservations](#) at the Sheraton Grand before the deadline of April 7, 2017

## **Operations**

### Quarterly Reports

December 31, 2016 marked the end of quarter 2 for CANP's 2016-2017 fiscal year. The Quarter 2 Report was distributed to chapter presidents on Monday, January 9, 2017 with a return deadline of Thursday, January 26, 2017.

Chapters will be held to the compliance standards outlined in Addendum D of the Alignment Agreement for quarter 2.

### **Action for Chapters:**

- Complete and return the Quarter 2 Report by Thursday, January 26, 2017

### Leadership

January 1 marked the first day of new leadership for some chapters. If your chapter has not submitted an updated leadership roster to the state office please do so by Thursday, January 26, 2017. It's essential chapter leadership information is current in order to provide the appropriate parties access to the Chapter Leadership Toolset, other resources and emails.

### **Action for Chapters:**

- Provide the state office with your updated chapter leadership by Thursday, January 26, 2017

### Taxes

It is each chapter's responsibility to apply and maintain federal and state tax-exempt status. The [CANP Chapter Federal & State Filing Exemption Instruction Manual](#) provides direction in how to verify your chapter's status and other helpful resources. We will reserve time quarterly during the Monthly Leadership Call to address any questions. Additionally, please don't hesitate to contact CANP VP of Finance, Barbara Lome, with any treasurer questions. Barbara can be reached at [barbaralomednp@gmail.com](mailto:barbaralomednp@gmail.com).

As a reminder: if your chapter tax year is calendar year (ending December 31st), please file your federal and California tax returns by March 15th. If you are on fiscal year (ending June 30th), please file your federal and California tax returns by September 15th. Please consult your chapter tax advisor for more detailed information.

If you have general questions about chapter taxes, please use the [Ask a Tax Question](#) feature of [canpweb.org](http://canpweb.org) or refer to the [CANP Chapter Federal & State Filing Exemption Instruction Manual](#).

## Political Action Committee (PAC)

The current balance in the PAC account is \$32,006.45. CANP encourages chapters to raise funds for the CANP PAC. Information on how to do so may be found [online](#).

Note: PAC donations must be submitted via check or credit card. Cash donations are not permitted.

### Action for Chapters:

- Emphasize the importance of contributing to the CANP PAC
- Utilize the “Political Action Committee Guidelines” document to host a CANP PAC fundraising event

## Membership

### Membership Renewals

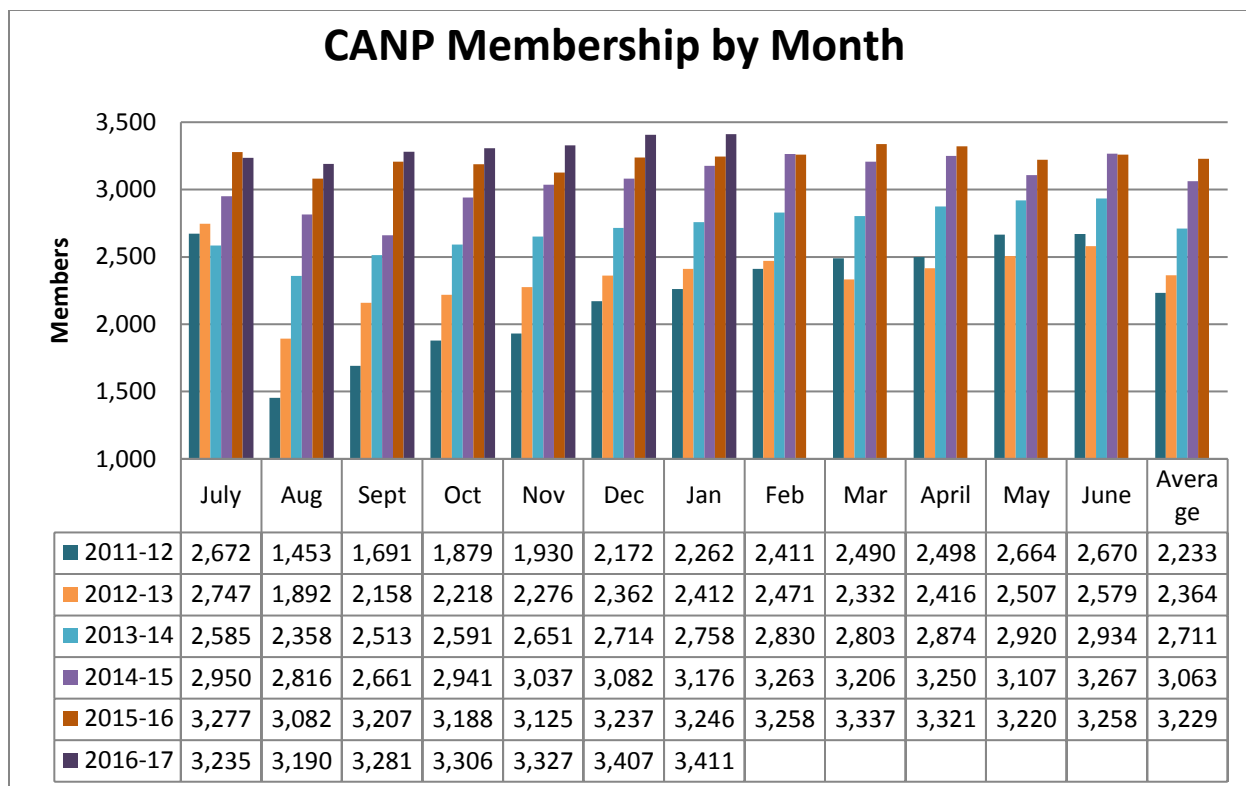
CANP renewal efforts are ongoing with members renewing on a monthly basis. As CANP notifies members several times regarding their upcoming renewal, it is equally important for chapter leaders to reach out to those members. Membership invoices are available in the member’s “My Account” section on [canpweb.org](http://canpweb.org).

Membership by type for January 2017:

NP Full	2,080
First Year Grad	494
Student Year 1	198
Student Year 2	391
Senior	113
Associate	60
Corporate	69
Affiliate	2
Emeritus	4
<b>Total Active</b>	<b>3,411</b>

The chart below shows CANP membership over a six year period.

## CANP Membership by Month



The Chapter Leadership Toolset, which offers chapters the opportunity to access reports on new and renewing members and their contact information is available on [canpweb.org](http://canpweb.org).

CANP has a standing goal of growing membership by 5% annually. In order to achieve this goal, chapters are asked to motivate members to renew on time, encourage prospective members and colleagues to join, and reach out to continue engagement between chapter leaders and members.

### Action for Chapters:

- Urge chapter members who are suspended or expired to renew their membership. Let chapter members know that invoices are available up to 60 days prior to their expiration date
- Welcome new members and introduce them at chapter meetings
- Call and ask new members back to the next meeting. This will remind new members in a highly personal way that they are welcomed to the meetings and are not just another number. Have chapter leadership invite newer members to participate in some specific aspect of the next meeting or join a committee based on their unique skills
- Have membership committee volunteers call and check in on unengaged members from time to time. Keeping all members, new and current, engaged will make your membership stronger and chapter activities more rewarding
- Canvass current membership regarding what activities they want to participate in. Implement those ideas during upcoming meetings and keep track of what works and what doesn't

## Membership Committee

The Membership Committee meets quarterly via conference call. The upcoming calls are scheduled for February 6, and May 1 from 8:00 – 8:30 p.m.

Committee members are encouraged to reach out to prospective members and people that have not renewed their membership.

### **Action for Chapters:**

- Refer schools and/or school contacts you may have to the Membership Committee
- Utilize the CANP Student Power Point presentation (available in the Resources portal of each individual chapter web page at [canpweb.org](http://canpweb.org)) to present at the local school(s) in your chapter's area
- Email Erin Meyer at [erin@canpweb.org](mailto:erin@canpweb.org) for CANP membership brochures

## Strategic Plan

CANP's Strategic Plan was adopted by the CANP Board of Directors on November 9, 2012 and is displayed below:

### Mission

CANP is the unifying voice and networking forum for nurse practitioners, providing expert guidance and advancing the nurse practitioner profession statewide. We are committed to:

- Supporting nurse practitioners
- Bridging the gaps in health care
- Meeting the needs of patients

### Vision

CANP will revolutionize health care and the role of the nurse practitioner.

### Core Values

Integrity – We are committed to honesty and transparency in everything we do.

Compassion – We act with kindness and consideration toward others.

Respect – We are considerate of the differences of individuals and their respective contributions.

Accountability – Our ethics are demonstrated through our actions.

Communication and Collaboration – We endorse collaboration and are open to communication and feedback for continual improvement.

Professional Diversity – We are the only organization that advocates on behalf of all nurse practitioners.

Innovation – Through visionary leadership, we act with intention while encouraging creativity and new ideas.

### Strategic Goals

Membership – Increase the value and awareness of CANP to grow membership.

Board Leadership and Governance – Develop stronger governance and leadership. Develop an effective, fully integrated, synchronized statewide governance system.

Communications – Communicate and reinforce the value and role of NPs while positioning CANP as the most credible organization acting on behalf of NPs.

Advocacy / Government Relations – Advocate for NPs on policy, practice and professional development, build grassroots advocacy at the chapter level and grow the PAC fund.

Education / Professional Development – Develop and promote professional development opportunities to build influential and competent NP leaders and strengthen the NP role.